



Greater Rochester International Airport

MONROE COUNTY, NEW YORK

Cheryl Dinolfo
County Executive

Michael A. Giardino
Director of Aviation

June 20, 2016

The Greater Rochester International Airport (ROC) is the economic engine in our community that creates and sustains 10,000 jobs, generates \$295 million in income and contributes \$800 million annually to the local economy (New York State Department of Transportation, 2010).

Recently, Governor Cuomo announced a \$190 million Upstate Airport Economic Development and Revitalization solicitation. The State plans to award capital funding for infrastructure projects at public-use airports that provide scheduled commercial passenger service with a maximum project award not to exceed \$40 million.

The ROC Airport is working aggressively alongside industry consultants to develop a transformational proposal that revitalizes and modernizes the design of the airport terminal. The plan will optimize high-tech applications to develop a smart terminal, make improvements to airport processes and result in greater efficiency. Our goal is to create a better passenger experience with state of the art airline facilities and passenger amenities.

Seizing this opportunity to acquire additional capital funding for ROC will allow us to accelerate investments in our facility. Investments that will allow us to continue to be a safe, efficient and economical transportation hub, promoting economic development, trade and tourism throughout the Rochester region for years to come.

Thirty years ago, the community entrusted its leaders to invest \$200 million to create the ROC terminal we have today. Our industry has been forever changed by the events of 9/11 and taking advantage of the Governor's plan will allow ROC to prepare ROC for the 21st Century and beyond.

Our success is dependent on garnering letters of support from our regional economic development partners. Please help ROC in their efforts to obtain funding from this initiative by sending a letter of support to Airport Director Michael A. Giardino, ROC Airport, 1200 Brooks Avenue, Rochester, NY 14624. Be sure to include in your letter why the ROC Airport investment is critical to your business operation today and for the future. The deadline to submit our proposal is July 1, 2016 therefore time is critical and we appreciate your efforts in making the letter of support a priority.

Thank you in advance for your support.

Sincerely,

A handwritten signature in blue ink that reads "Cheryl Dinolfo".

Cheryl Dinolfo
County Executive